

JOSEPH M. DINNISON

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For 35 years I have demonstrated with proactive creativity a proven ability to identify and pursue opportunities with long-range vision and calculated risk in leadership roles. My professional endeavors have equipped me with the wisdom and skills required to be a careful steward of valued relationships, a thorough analyst of conditions and trends in regards to comprehensive financial planning and fundraising, and an informed director of day-to-day operations; in both daily decision-making and long-term investments I employ an unwavering work ethic and impeccable attention to detail.

EXPERIENCE

JOHN L SCOTT REAL ESTATE, Spokane, WA 2013-Present
Real Estate Sales

STONEMARK REAL ESTATE, Spokane, WA 2011-2012
Real Estate Sales

WHITWORTH UNIVERSITY, Spokane, WA 2002-2011
Whitworth Foundation

The organization's objective is to effectively manage the unique gifts and often complex assets of philanthropic donors in exchange for tax benefits and lifetime income.

Executive Director

- Responsible for endowment building through planned giving and major gifts
- Expertise in regards to: bequests, charitable trusts, gift annuities, annual fund gifts, major gifts
- Substantial experience with complex gifts involving real estate, contracts, and personal property
 - Managed relationship with donor for a 7,000 acre retained life estate ranch and subsequent sale of a portion for the Barr-Tech site west of Spokane – collaborated with an attorney on water rights issues, easements, and sale agreement
 - Facilitated gift and auction sale of \$1.5 million Iowa farm in February of 2011
 - Worked directly with donors for a 600 acre gift of timber property and completed conservation easement through Inland Northwest Land Trust
 - Intimately involved in development of 40 acre raw land parcel into residential neighborhood directly north of Whitworth University campus
- Report directly to a foundation board of 20 community leaders and university administration
- Serve as staff representative to the University Trustee's Endowment, Advancement and Buildings & Grounds Committees
- Directly involved as foundation board member and executive director to the Endowment Committee during the period of growth from \$15 million to \$80 million

DINNISON PROPERTIES & DEVELOPMENT, Spokane, WA

1992-2009

Entrepreneurship

The company's objective was to provide a high-quality, excellent-value hospitality / landlord-tenant experience.

President

- Owner and developer of Hotel Lusso, Fugazzi restaurant, and Cavallino lounge - completed total renovation and restoration of 48 room boutique hotel, restaurant, and lounge in 1998
 - Development recognized on the National Historic Register
 - Hotel Lusso honored as one of 50 Best Hotels in America by Condé Nast Traveler Magazine 2008 Readers Poll
- Owned and developed 400,000 sq. ft. of quality retail and office space in historically significant Spokane structures
 - Symons building, Paulsen Center, Albert building, Odd Fellows building & others
 - Recognized and acquired undervalued real estate properties in city core in 1992 and 1994, contributing significantly to the revitalization of our struggling downtown
- Leader and manager of 55 on-going employees
 - Personal vision and commitment to customer service, attention to detail in regards to quality, and going above and beyond customer expectations established with each individual employee
- Substantial expertise with direct responsibility as owner and manager with facility maintenance, housekeeping, mechanical systems, vendor relationships, contract negotiations, food and beverage and special events operations

INVESTMENT ADVISOR, Spokane, WA*Private Wealth Management*

- Foster & Marshall / Shearson-Lehman Brothers: Retail securities broker 1981-1996
Washington Trust Bank / KMS Financial
- Merrill Lynch: Operations 1979-1981

EDUCATION

WHITWORTH UNIVERSITY, Spokane, WA

1975-1979

Economics

VOLUNTEER EXPERIENCE

- 2014-Present: Rypien Foundation Board Member
- 2013-Present: Inland Northwest Community Foundation Planned Giving Committee
- 2007-2009: Spokane Symphony Board Member & Treasurer
- 1998-2002: Inland Northwest Community Foundation Board Member & Chair of Investment Committee
- 1998-2002: Northwest Museum of Arts & Culture Board Member
- 1982-2002: Whitworth Foundation Board Member